

FG&CC Corporate Membership Program



2023

FAIRFIELD GOLF & COUNTRY CLUB

905 East Harrison Ave, Fairfield, IA 52556

fgacc.com

(641) 472-4212

A stark reality in today's job market – 'We are hiring' signs are everywhere! The increasing demand and difficulty to find new employees that work and stay with your company continues to escalate in the business world we live in.

IF you **CAN** hire, you want to keep employees at your company. Evidence supports employee turnover can cost over \$15,000 per lost employee. In a highly competitive labor market, you **MUST** get creative with your incentives! The Fairfield Golf & Country Club is here to help! We are offering you and your employees a great BENEFIT opportunity! Enjoy our Club's relaxing amenities for **BOTH** work and pleasure.

- Keeping your employees satisfied and giving them a place to unwind after work, so they are ready to focus during their workday.
- Entertaining a client in town for the day. Do not use a stuffy boardroom or hotel bar; bring your clients to the country club. This gives your clients an experience that puts them at ease while you talk business.

Got a difficult client? A trip to the country club is a wonderful way to loosen them up before chatting about their issues. It is also a terrific way to impress prospective clients. Enjoy time on our golf course before settling in for a delicious dinner at the Clubhouse, making their experience more than just a business meeting.

- Your business success often comes down to a strong social network and relationship building. Ditch the awkward networking events at work for something different at the Fairfield Golf & Country Club. You will find a keen sense of camaraderie and connection in our relaxed environment.
You never know where the right connection may lead. Make new business connections with ease at the country club. Whether over drinks or a rousing game of golf, you can 'mix it up' with other community businesses at FG&CC!
- Seeing your employees or employer in a different environment than work at the country club could help deepen relationships and serve as a backdrop to enhanced company loyalty. This is more personal and fun than providing coffee and donuts occasionally where most work 8+ hours each day!
- Fairfield Golf & Country Club's members span a diverse set of industries. Get insights on related industries, the economy, and more as you rub elbows with other employees and employers in our community. Consciousness is contagious. Walk away from the country club with fresher insights to make better decisions in your workplace.

The bottom line

With very few places to socialize in our community, the Fairfield Golf & Country Club is an ideal spot for single and family entertainment. It is also a grand setting to add a employee will increase your employee satisfaction. Whether you are offering your employees a place to belong at a reduced rate, entertaining your business clients, boosting your community connections, or looking for fresh ideas, you will find it all at the Fairfield Golf & Country Club! And your ROI? We think your *employee gains* will compare favorably to your *corporate cost*!

Curious in getting more information? Schedule a visit today. Call Jim Weaton, Membership Chair at (641) 451-1213 or email at j.weaton@lisco.com.

Corporate Membership Program

To participate, your company will select one of three levels of Sponsorship:

- **Bronze:** **\$5,000/year. 3-Year Company commitment required**
- **Silver:** **\$10,000/year. 3-Year Company commitment required**
- **Gold:** **\$20,000/year. 3-Year Company commitment required**

Any company participating at the **GOLD** level will be entitled to one complimentary club membership/year to be used at their discretion along with a 10% discount on an established club corporate account for food/beverage purchases, and green/cart fees for any company outing.

Depending on which corporate membership plan your company selects, your **full-time** employees will be entitled to a **reduced member rate** based upon the following:

- **Bronze 20%**
- **Silver 30%**
- **Gold 50%**

Note: Memberships are non-transferable

CORPORATE BRONZE MEMBERSHIP

Member Category	All-In Member Rate:
Single Social	\$392
Family Social	\$741
Hybrid	\$1,831
Single Under 35	\$872
Single 35+	\$1,438
Family Under 35	\$1,308
Family 35+	\$2,746



CORPORATE SILVER MEMBERSHIP

Member Category	All-In Member Rate:
Single Social	\$343
Family Social	\$648
Hybrid	\$1,602
Single Under 35	\$763
Single 35+	\$1,259
Family Under 35	\$1,144
Family 35+	\$2,403

CORPORATE GOLD MEMBERSHIP

Member Category	All-In Member Rate:
Single Social	\$245
Family Social	\$463
Hybrid	\$1,145
Single Under 35	\$545
Single 35+	\$899
Family Under 35	\$818
Family 35+	\$1,717

Letter of Agreement

Fairfield Golf and Country Club
905 East Harrison Avenue
Fairfield, Iowa 52556

DATE: _____

AND

NAME OF COMPANY:

ADDRESS:

Fairfield, Iowa 52556



Dear NAME OF COMPANY:

This letter (the "Agreement") summarizes my understanding of the agreement that we reached on DATE:

_____. If this Agreement is acceptable to you, please sign below in the space designated for your signature. As I understand it, we have agreed as follows:

1. Agreement

It is Fairfield Golf and Country Club's understanding we have agreed to the following regarding:

NAME OF COMPANY _____'S

Participation in the Fairfield Golf and Country Club's Corporate Membership Program. A three-year agreement to participate at the Gold Level which represents a commitment of \$20,000 per year for three years. In exchange, all NAME OF COMPANY

_____ 'S full-time employees will receive fifty (50) percent off any Fairfield Golf and Country Club Membership each year for the three-year agreement. In addition, NAME OF COMPANY _____ will also be entitled to one complimentary club membership/year to be used at their discretion along with a 10% discount on an established club corporate account for food/beverage purchases, and green/cart fees for their company outing.

2. Term

The term of this Agreement ("Term") will commence as of

DATE: _____, 2022, and will continue in effect until

DATE: _____, 2024, at which point it shall terminate, unless the Term is extended or terminated earlier in a written document signed by both parties in the manner described in Paragraph 5 of this Agreement or as otherwise provided for in this Agreement.

3. Force Majeure

If performance of this Agreement or any obligation under this Agreement is prevented, restricted, or interfered with by causes beyond either party's reasonable control ("Force Majeure"), and if the party unable to conduct its obligations gives the other party prompt written notice of such event, then the obligations of the party invoking this provision shall be suspended to the extent necessary by such event. The term Force Majeure shall include,

without limitation, acts of God, plague, epidemic, pandemic, outbreaks of infectious disease or any other public health crisis, including quarantine or

other employee restrictions, fire, explosion, vandalism, storm or other similar occurrence, orders or acts of military or civil authority, or by national emergencies, insurrections, riots, or wars, or strikes, lockouts, work stoppages or other labor disputes, or supplier failures. The excused party shall use reasonable efforts under the circumstances to avoid or remove such causes of non-performance and shall proceed to perform with reasonable dispatch whenever such causes are removed or ceased.

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act or omission shall be deemed within the reasonable control of a party if committed, omitted, or caused by such party, or its employees, officers, agents, or affiliates.

4. Notice

Any notices to be given under this Agreement by either of us may be affected either by personal delivery in writing or by mail, registered or certified, postage prepaid with return receipt requested to the addresses set forth in this Agreement unless one of us notifies the other, in writing, of a change of address.

5. No Other Agreement

This Letter of Agreement contains the entire agreement between us. No part of this Letter of Agreement may be changed, modified, amended, or supplemented except in a written document, signed by both of us which specifically states that the document is being signed for the purposes of modifying this Agreement. Each of us acknowledges and agrees that the other has not made any representations, warranties, or agreement of any kind, except as is expressly described in this Agreement.

6. Governing Law

This Agreement shall be interpreted in accordance with the laws of Iowa. In interpreting this contract, we each hereby acknowledge that we have mutually agreed to the terms of this Agreement and thus waive the

protections of any law or statute which provides that in the case of uncertainty not removed by the laws relating to the interpretation of the contracts, the language of a contract should be interpreted against the drafter of the contract. Further, we agree that if anyone or more of the provisions of this Agreement shall be found to be invalid, illegal, or unenforceable in any respect, the validity, legality, and enforceability of the remaining provisions contained herein shall not be in any way affected or impaired.

7. Attorney's Fees

We agree that if any action is commenced to enforce any claim, demand, debt, action, cause of action, liability, cost, right, duty or obligation provided herein, or if any action is commenced to enforce any of the provisions of this Agreement, the prevailing party in such an action shall be entitled, in addition to any other remedies, to an award of out-of-pocket attorney's fees, including all actual costs incurred by the prevailing party.

8. Remedy of the Parties

Except as otherwise specifically provided for in this Agreement, in the event one of us is in default or in breach of any of the material provisions of this Agreement and fails to cure the default or breach within ten (10) days after written notice of such default or breach by the other, the non-breaching party shall have the right to terminate this Agreement.

9. Assignment

This Agreement shall only be assignable or transferable by one of us upon the written approval from the other.

10. Relationship of the Parties

It is understood and agreed that this Agreement does not create a partnership, joint venture or employment relationship of any kind between us; that each of us is acting as independent contractors with respect to each other; and that none of the employees of either of us will be deemed to be employees of the other for any purpose.

11. Termination

Either of us shall have the right, forthwith and without further notice, to terminate this Agreement by written notice to the other, upon the occurrence of any of the following events:

- (a) A breach or default of a provision of this Agreement which is not cured within the period set forth in Paragraph 8 of this Agreement.**
- (b) A Force Majeure Event that continues for a period of thirty (30) days; or**
- (c) The death or incapacity of either of us during the Term. In the event of a termination, any moneys due on the date of termination shall be immediately due and payable.**

12. Headings

Headings used in this Agreement are provided for convenience only and shall not be used to construe meaning or intent. If the above correctly expresses your understanding of the terms reached during our negotiations, please sign and date a copy of this Agreement and return the signed and dated Agreement to Jim Weaton, Membership Chairperson, Fairfield Golf and Country Club Board of Directors. On behalf of the Fairfield Golf and Country Club Corporate Board of Directors.

BY: _____
FAIRFIELD GOLF AND COUNTRY CLUB

BY: _____
COMPANY AUTHORITY